



# Welcome

The Best Way to Discover a Destination

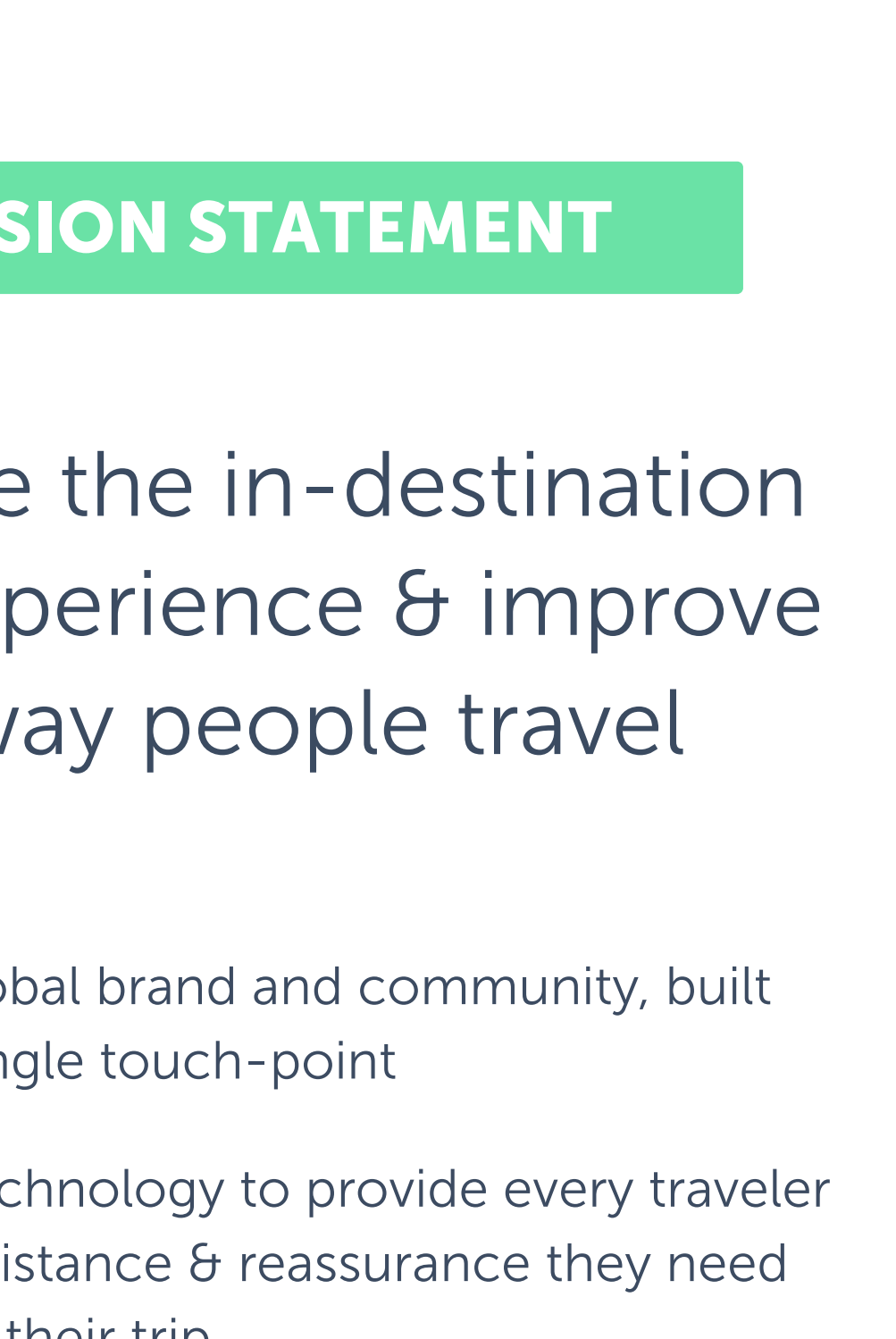


## 2017 OVERVIEW

180K  
TRAVELERS

90  
NPS SCORE

### 13 DESTINATIONS



## MISSION STATEMENT

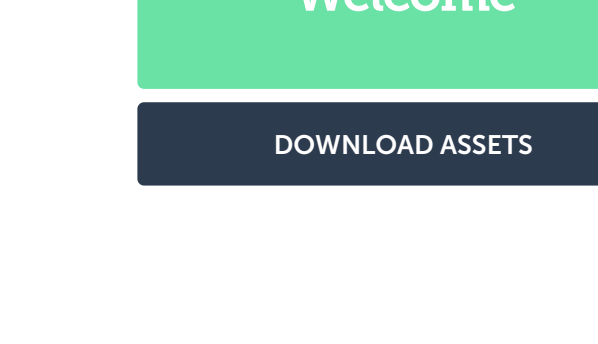
Redefine the in-destination travel experience & improve the way people travel

- ✓ Create a global brand and community, built around a single touch-point

- ✓ Leverage technology to provide every traveler with the assistance & reassurance they need throughout their trip

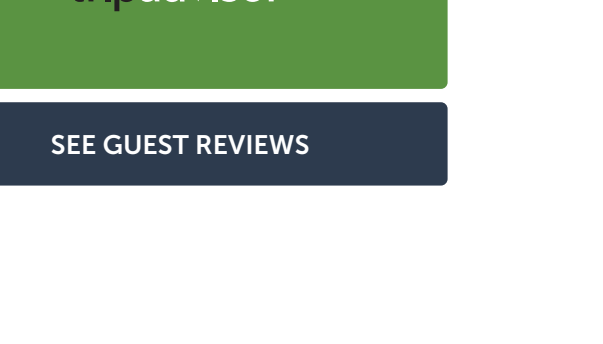
- ✓ Be available for any questions travelers may have throughout their stay

## CO-FOUNDERS



**Alex Trimis**

Chief Executive Officer  
STANFORD UNIVERSITY



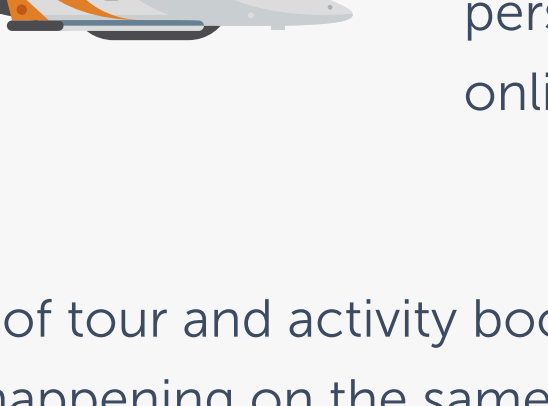
**Savvas Georgiou**

Technical Product Director  
ATHENS TECHNICAL UNIVERSITY

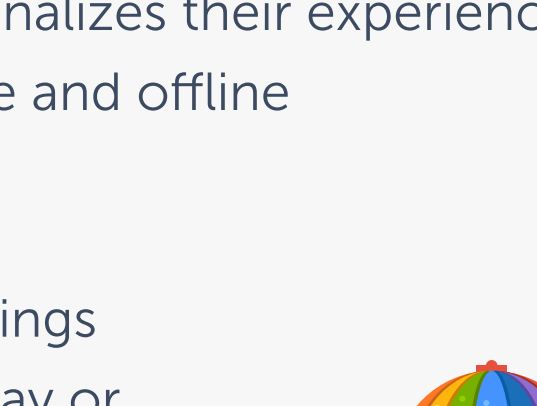
## PRESS CONTACT

**Amber Francis**

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DOWNLOAD ASSETS



SEE GUEST REVIEWS



## WELCOME NETWORK

- ✓ Welcome has built custom productivity tools for Hoteliers, BnB Hosts, Travel Agents, Convention Organizers, Cruise Ships, MICE and Airlines

- ✓ Each tool is customized to the user and provides rich traveler data, arrival monitoring and live tracking of transfer services

- ✓ These tools allow our network partners to increase revenue, optimize efficiency and reduce costs

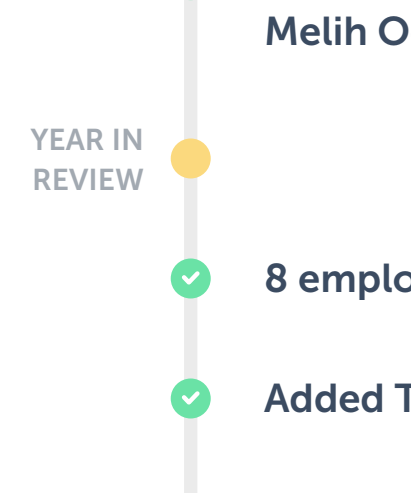
## 2018 TRAVEL STATISTICS



69% of travelers are more loyal to a travel company that personalizes their experiences online and offline

38% of tour and activity bookings are happening on the same day or up to two days before the activity.

Many bookings take place in-destination, while consumers are already traveling.

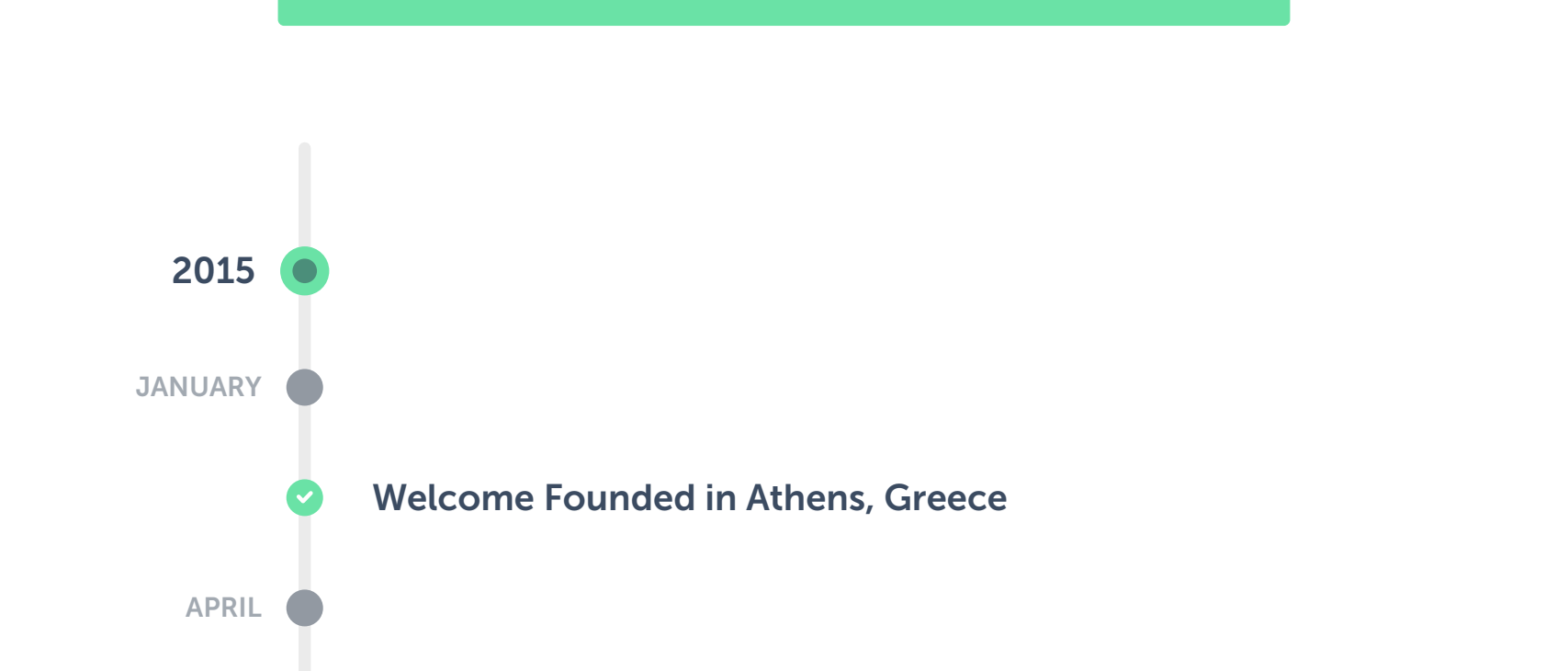


80% of millennials say the best way to learn about a place is to live like a local

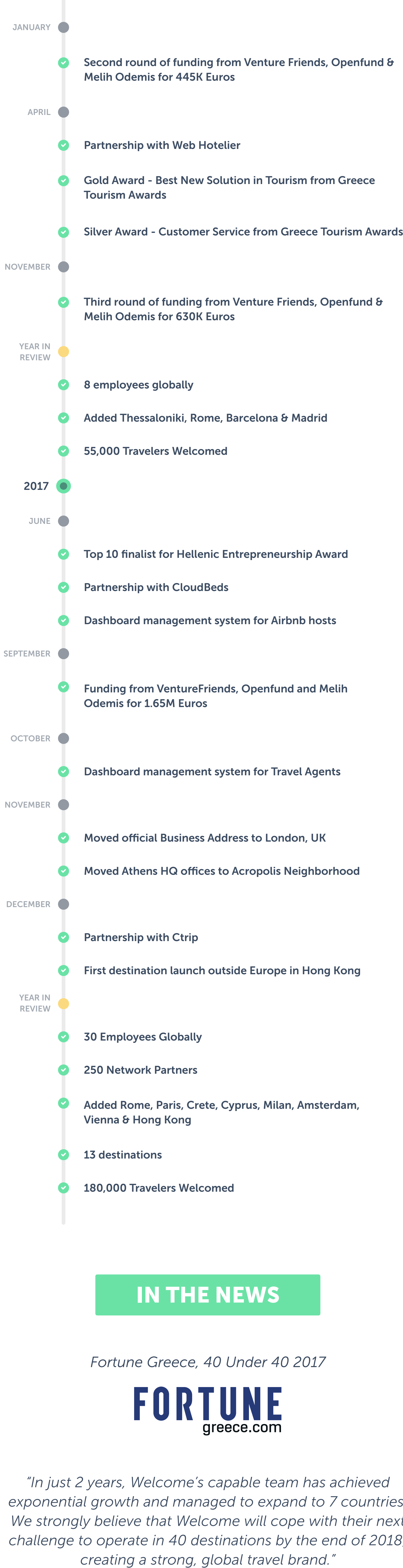
[Think With Google](#)

[Phocuswright](#)

[Airbnb Millennial Report](#)



## COMPANY TIMELINE



## IN THE NEWS

Fortune Greece, 40 Under 40 2017



"In just 2 years, Welcome's capable team has achieved exponential growth and managed to expand to 7 countries. We strongly believe that Welcome will cope with their next challenge to operate in 40 destinations by the end of 2018; creating a strong, global travel brand."

Apostolos Apostolakis, Partner, VentureFriends



We are delighted to work with the Welcome Pickups team in providing a quality ground transportation service.

Through this partnership, Ctrip has extended its service coverage and product offerings while maintaining the high standards our customers have come to expect.

